

Part 3 Of The 8 Part Wednesday Tele-Series Homeowner Scripts: What To Say To Get The Deed

Wednesday October 4, 2006 8pm EST 1-712-432-3000 pin 895502

In particular what to say to the homeowner in order to gain control of the property and this is WHERE THE PROFIT STARTS FOR YOU, THE INVESTOR.

▶ How to get to that place where the homeowner wants to work with you

▶ What to say to the homeowner to gain their trust

▶ What to say to the homeowner that lets them know you are the one to work with

▶ How to explain the documents they need to sign for you to gain control

▶ How to explain to them how the entire process benefits them.

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